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# Construction Program Manager

[**Arcadis**](https://www.linkedin.com/company/arcadis/careers?trk=job_view_topcard_company_name)

### Phoenix, Arizona Area

### Job description

Use your local contacts and market knowledge to identify opportunities, creating winning strategies, lead proposals and grow our buildings business in Arizona.  You must have proven experience in AZ and be local.  
  
This position has P&L responsibility and requires leadership abilities in business development, client engagement, team leadership and operations management.  
Strategic planning, market research, client outreach and advisory, pursuit leadership, strategic teaming, recruiting of top talent, project management, optimizing staff utilization, proactively controlling overhead costs, managing cash flow (e.g., DRO) through timely invoicing on projects, and driving toward the highest bottom line performance (e.g., profitability).  
Lead a pursuit team and be positioned as the PM/PD or Resident Engineer for building pursuits to successfully win a new building contract as a prime for Arcadis. Significant local market knowledge and experience pursuing and winning proposals is required.  
Participates in industry organizations and events to promote the Arcadis brand  
related matters for the assigned construction projects  
consultants as required to ensure project success  
Step into a billable role on a project when called on  
Monitors performance against established construction processes and Q/A standards  
Recommends improvements to the project cost, budget and schedule control delivery processes  
Reports on the effectiveness of the overall contract management and Q/A system delivery systems  
Resolves issues and claims through timely analysis and review of pertinent facts, determining alternatives available within existing contractual relationships; and making clear, concise recommendations  
Manages and communicates effectively with personnel in multiple forums and disciplines  
Manages technical staff in a design or construction project setting  
In either a leadership and/or management capacity, the Program Manager may also be involved in any or all of the following: contract scope definitions, contract negotiations, contract administration, payment process, change order control, cost control, schedule control, risk control and quality control.  
Supervisory Responsibilities:  
This position includes supervisory responsibilities, including administrative staff, project managers, field inspectors, sub-consultants and other personnel.

\*Required Qualifications 

* 20+ years of experience in strategy and wining proposals in building construction
* Must have experience in multiple types of construction projects including private, commercial and industrial sectors
* Keep up with trends in market
* Fostering relationships with major clients
* Has an established network of key contacts and clients
* Ability to develop and maintain client relationships; ability to manage and mentor a team of project managers responsible for a variety of projects

\*Preferred Qualifications 

* Professional Engineering License or CCM or PMI or AIA Certification
* Experience with Native American projects in Arizona
* Experience with K-12 projects in Arizona
* Be able to direct Arcadis where growth opportunities exist in the market